

# When queueing is better than push and shove\*

Alex Gershkov and Paul Schweinzer  
Department of Economics, University of Bonn  
Lennéstraße 37, 53113 Bonn, Germany

## Abstract

We address the scheduling problem of reordering an existing queue into its efficient order through trade. To that end, we consider individually rational and balanced budget direct and indirect mechanisms. We show that this class of mechanisms allows us to form efficient queues provided that existing property rights for the service are small enough to enable trade between the agents. In particular, we show on the one hand that no queue under a fully deterministic service schedule such as first-come, first-serve can be dissolved efficiently and meet our requirements. If, on the other hand, the alternative is service anarchy (ie. a random queue), every existing queue can be transformed into its efficient order. (JEL *C72, D44, D82*. Keywords: *Scheduling, Queueing, Mechanism design*.)

## 1 Introduction

We analyse the problem of organising efficient sequential access of a set of agents to some service. All agents value the service equally but have a privately known waiting cost. Hence there is the potential for an improvement in efficiency relative to an existing waiting queue through the trade of service rights. Efficient access is to be organised only among the agents themselves, without payments from or to outsiders. We show that for fully deterministic queues where agents are issued with non-probabilistic slot tickets, it is impossible to achieve an efficient order using a mechanism from the above class. If, however, agents initially face service anarchy, then they can mutually agree to implement the efficient order.

Setting ethical considerations aside, an example of our setup is the waiting system of the British National Health Service (NHS). There, patients for certain procedures are put on a waiting list with the ranking being based on their doctors' diagnoses. As a result, patients with the same diagnosis are treated first-come, first-serve but may have differing and privately known waiting costs. 'Private' patients often use the same facilities, doctors and staff, but are not

---

\*Thanks for helpful discussions to Benny Moldovanu, Thomas Gall, Aner Sela, Timofiy Mylovanov, and Motty Perry. Financial support from the German Science Foundation through SFB/TR 15 is gratefully acknowledged. E-mails: alex.gershkov@uni-bonn.de, paul.schweinzer@uni-bonn.de.

subject to the same schedule. They are typically treated without significant waiting and their payments are made to the service provider. If trade between queue-positions in a single queue is possible, the payments made by these private patients accrue to the other patients whose wait is prolonged through the speedier servicing of the private patients. Thus the difference to our mechanism is in who gets the money—the service provider or the other patients through our balanced budget requirement. Individual rationality of the mechanism is ensured through the universality principle of the NHS: everyone is entitled to its services and may or may not accept the offered payments for switching positions.

Another example arises with the potential short-term dynamic trade of airport landing and takeoff slots.<sup>1</sup> A short-term slot trading mechanism—for some fixed period of takeoff or landing activity in advance—is a scheduling problem since the sets of arriving and departing airplanes are known for the period considered. Ball, Donohue, and Hoffman (2006, p533) argue for a near-real-time market that allows for the trading of slots: “A key property of these slot-trading markets is that each airline is potentially both a buyer and seller. In fact, the natural extension of the current exchange system suggests simply adding the possibility of side payments to the current trades.” Vindicating our balanced budget condition, they point out that the authorities running airports are “almost always public agencies [and] typically restricted in that their charges for services can only achieve cost recovery.” Airlines buy slots on the basis of their long-term flight schedules and a short-term market only becomes potentially beneficial as new information arrives. Individual rationality captures the aspect that the operators will only be active in this short-term market if this is advantageous to them.<sup>2</sup>

Our contribution is to show that two important theoretical results can be extended to provide novel and powerful implications in the context of queueing. These are Myerson and Satterthwaite (1983), on the one hand, who show the inexistence of efficient and individually rational trading mechanisms for a wide class of incomplete information problems with asymmetric ownership distributions. On the other hand, Cramton, Gibbons, and Klemperer (1987) derive the contrary result that there can be efficient trade among a group of agents provided that initial ownership is equally distributed. We show that the analogue of the former is any deterministic or, in particular, the first-come, first-serve (fcfs) schedule which cannot be efficiently rescheduled and the analogue of the latter is the random schedule which can be rescheduled efficiently. Actually, the problem of efficiently reorganising a two player deterministic queue is equivalent to the Myerson-Satterthwaite environment of efficient trade under incomplete information. This is, however, not the case if the number of queueing agents exceeds two. To

---

<sup>1</sup> The United States AIR-21 Bill prescribes the total deregulation of slot controls at the following US High Density Rule airports for 2007: New York John F Kennedy and LaGuardia, Chicago O’Hare and Washington Reagan National. By that time, dynamic trading of slots between airlines will be possible.

<sup>2</sup> Further applications are the joint scheduling of jobs by different profit centres on a corporate shop floor, farm machinery co-operatives whose individual members’ needs for jointly owned machinery may arise simultaneously, the scheduling of trains, ships’ servicing at sea ports, the general “control of vehicular traffic congestion” (Naor, 1969), and individual access to pooled corporate or research facilities.

illustrate this, recall that inefficiency vanishes asymptotically as the number of traders on both sides of the market increases in a standard trading environment. This, by contrast, is not the case in a queueing context as the number of queueing agents gets large.

Two service schedules which are widely used in applications are the first-come, first-serve procedure and the random schedule. Since both these procedures are inefficient, we analyse whether there exists a game which implements the efficient allocation and improves the utilities of all players in the queue without making a budget deficit. While we show that a game with these properties indeed exists for the random scheduling, it does not exist for the fcs scheduling or any other deterministic rule. By a deterministic rule we mean a scheduling rule where an agent is served with probability one at a particular slot. Throughout the paper we use the fcs schedule as representative for any such deterministic rule.

To illustrate our general mechanism-design based result, we analyse an indirect bidding game in section 4 which can be applied to the examples discussed above. This game is reminiscent of Engelbrecht-Wiggans (1994) who subdivides a single winning bid among all bidders in a single-unit auction game which he motivates with the study of bidding rings. The rules of our indirect mechanism are such that each of the  $n > 2$  winning bids is subdivided among all  $n - 1$  players not obtaining that object. We show that this game possesses an equilibrium implementing the efficient allocation and discuss the intuition of this result.

## Related literature

Scheduling deals with the allocation of objects to a known set of individuals. This contrasts with the analysis of queueing problems which typically deals with the open arrival of participants. We discuss both respective literatures in turn. We then review general mechanism design arguments which transcend the queueing context but provide the framework of our analysis and conclude the literature overview with a discussion of cooperative approaches and matching theory in particular. Unless stated explicitly, we discuss mechanisms which allocate multiple objects.

Most of the existing literature analysing *scheduling* problems based on the *Vickrey-Clarke-Groves* (VCG) mechanism ignores individual rationality. The exception is Mitra (2001) who assumes that individual rationality is with respect to not getting the service at all. In contrast, we show that efficient rescheduling is possible when the alternative is the random queue, ie. when the probability of being served at any slot is equal among agents. We also show that rescheduling is impossible when the alternative is any deterministic rule, as for instance fcs. Individual rationality with respect to some existing mechanism ensures that no agent is made worse off through moving to the new mechanism.

Previous work on scheduling problems based on the VCG mechanism starts with Dolan (1978). Suijs (1996) assumes linear cost (as we do) and shows that a VCG mechanism im-

plements the efficient order in dominant strategies and balances the budget. Strandenes and Wolfstetter (2005) generalise over Dolan’s equal service time and linear cost assumptions. Mitra (2002) shows that linear cost functions are the only cost functions which can lead to an efficient allocation in dominant strategies, if budget balancedness is required. Hain and Mitra (2004) allow for processing time to be private information. They identify the class of mechanisms which lead to an efficient allocation and balance the budget in ex-post equilibrium. The aforementioned analyse VCG mechanisms but do not impose individual rationality with respect to an existing mechanism.

The *queueing* literature studies the aspect of our problem that arriving customers can gain priority over others through a single one-off payment to the service provider under the heading of ‘priority pricing.’ Hassin and Haviv (2002) survey the recent queueing literature including models where the queueing agents offer payments to the service provider. Afèche and Mendelson (2004) analyse queues where the delay cost depends on the service valuation and use auctions to allocate priority. They introduce a multiplicative structure linking delay costs with valuations over the typically additive formulation in the literature following Naor (1969). Kittsteiner and Moldovanu (2005) study priority auctions allowing for private information on processing time. Mitra (2001) is a mechanism design approach aiming at the identification of cost functions for which queues can be efficiently reorganised in dominant strategies while balancing the budget. He further derives a subset of individually rational cost functions where non-participation means obtaining no service at all. Rosenblum (1992) analyses the effects of trade in positions in a complete information queueing model. He shows that the resulting market in queueing positions turns out to be efficient, that is, ordered in decreasing value of time. Our paper, by contrast, shows, that with incomplete information on waiting costs, such an efficient reorganisation is only possible for particular service probabilities in the initial queue.

Krishna and Perry (1997) and, similarly, Williams (1999), analyse *general mechanism design* problems. In particular, they show that there exists an efficient and individually rational mechanism that also balances the budget if and only if the generalised VCG mechanism they define runs an expected surplus. The generality of this analysis, however, does not allow for specific insights to be developed into the problem of the rescheduling of queues. For example, our more specific approach allows the development of an indirect game which provides intuition on the economics at work. Moreover, the conditions derived on the direct mechanism facilitates new insights into queueing to be developed. For instance, our implementability condition shows that the inefficiency in the rescheduling of fcfs queues does not disappear even as the number of agents gets large. This differentiates the queueing environment from replicated Myerson-Satterthwaite trading scenarios à la Rustichini, Satterthwaite, and Williams (1994).

Katta and Sethuraman (2005) take a complete information, *cooperative approach* to implement the efficient schedule. They design a compensation scheme which makes the efficient order *fair* to the simultaneously arriving agents in the sense of certain properties of the cooperative

games' core. Other recent cooperative approaches where the assigned positions and payments are based on the Shapley value include Maniquet (2004) and Mishra and Rangarajan (2006). A survey of the *cost sharing* literature is provided by Moulin (2001). The equally cooperative literature on *sequencing games* studies the problem of sharing the cost gains in moving from an initially given queue to some optimal ordering. It was surveyed recently by Curiel, Hamers, and Klijn (2002) and focuses on the existence and properties of the cooperative games' core.

We can alternatively take the point of view of *matching* theory, drop our interpretation of the private information as waiting cost and the queue as a waiting device and think about the queue as a general ranking of the type with our cost function discriminating between the assigned objects.<sup>3</sup> From this point of view, our game is an instance of the assignment game with transferable utility due to Shapley and Shubik (1972) under incomplete information with side payments within the set of agents. For unit demand, this multi-item allocation problem has been solved in dominant strategies and for general preferences by Demange, Gale, and Sotomayor (1986) who also provide a dynamic bidding algorithm which leads to an equilibrium that allocates objects efficiently. By contrast, we analyse the structure of initial ownership that allows both an efficient allocation and budget balancedness among the queueing agents. Since, in our queueing context, the multiple slots are only differentiated by the agents' waiting time, preferences have a simpler structure. On this basis, we provide a dynamic auction game implementing our solution in section 4. More specifically, our mechanism can be applied to the problem of the assignment of universally ranked dorm rooms with existing tenants or the allocation of places at universally ranked schools or universities. These or similar problems have been recently analysed in a *strictly nontransferable utility* setting—and thus contrasting our analysis—by Abdulkadiroglu and Sönmez (2003) and Sönmez and Ünver (2005) among others. Extending existing results, our mechanism allows for the gains from trade between agents to be realised even when agents have the same ranking over the available objects.

The following section introduces the model. In section 3 we develop the direct revelation game and provide illustrative three players examples. In section 4 we construct an indirect game implementing the efficient schedule. All proofs and details are contained in the appendix.

## 2 The model

There is a set  $\mathcal{N}$  of  $n > 1$  players willing to get some specific service valued at  $V$ . Although the service is valuable, every player incurs a cost of waiting to get the service. More precisely, for  $i \in \mathcal{N}$ , we assume that player  $i$ 's utility from getting the service at the  $k^{\text{th}}$  period is  $V - k\theta_i - p$  where  $p$  is a monetary payment by agent  $i$  and  $\theta_i$  is waiting cost per one unit of time.<sup>4</sup> The

---

<sup>3</sup> Our particular specification of the linear cost, unit processing time and the 'ideal' object's valuation need not fit well with other interpretations than the above school or tenant assignment examples.

<sup>4</sup> As customary in the literature, we do not consider discounting of payments.

server can serve only one player at each point in time. Waiting cost  $\theta_i \in \Theta_i = [0, 1]$  is private information and independently distributed with density  $f$  and distribution function  $F$ . Finally, we assume that the processing time of any player is the same and normalised to 1 period.

The mechanism designer wishes to implement the efficient order of service, which coincides with a decreasing ranking of the agents' waiting cost. This maximises aggregated expected utility of the players. By the *revelation principle* we may restrict attention to direct revelation mechanisms, where the players have to reveal only their private information to the designer. Denote by  $\Theta = [0, 1]^n$  the type space and by  $\theta$ , any element of  $\Theta$ . The mechanism  $M$  has to specify two things: The payment that each player should make and the (possibly stochastic) order of getting the service. Therefore a direct revelation mechanism is a vector of payments  $p^M = \langle p_i^M \rangle_{i=1}^n$  and the order  $\sigma^M = \langle \sigma_{ij}^M \rangle_{i,j=1}^n$ , where

$$p_i^M : \Theta \rightarrow \mathbb{R}$$

is bidder  $i$ 's payment and for  $1 \leq i, j \leq n$

$$\sigma_{ij}^M(\theta) : \Theta \rightarrow [0, 1]$$

specifies the probability that agent  $i$  is served at the  $j^{\text{th}}$  period. Consequently we have  $\sum_i \sigma_{ij}^M = 1$  for each  $j$  and  $\sum_j \sigma_{ij}^M = 1$  for each  $i$ . Therefore, expected utility of the player  $i$  who observes signal  $\theta_i$  (while the rest of the players observe signals  $\theta_{-i}$ ), if all players report their observed signals correctly is

$$U_i(\theta_i) = V - \mathbb{E}_{\theta_{-i}} \left[ \sum_{k=1}^n \sigma_{ik}^M(\theta) k \theta_i + p_i^M(\theta) \right]$$

where  $\theta = (\theta_i, \theta_{-i})$ . Denote by  $W_i^M(\theta_i)$  and  $P_i^M(\theta_i)$  the expected waiting time and the payment by player  $i$  if  $\theta_i$  is the reported delay cost. That is

$$P_i^M(\theta_i) = \mathbb{E}_{\theta_{-i}} p_i^M(\theta), \quad W_i^M(\theta_i) = \sum_{k=1}^n k \mathbb{E}_{\theta_{-i}} \sigma_{ik}^M(\theta).$$

The mechanism  $M$  is incentive compatible if, for any  $i$  and any  $\theta_i, \hat{\theta}_i \in [0, 1]$ , it is true that

$$-W_i^M(\theta_i)\theta_i - P_i^M(\theta_i) \geq -W_i^M(\hat{\theta}_i)\theta_i - P_i^M(\hat{\theta}_i).$$

Three possible service schedules are of interest to us: a stochastic order, a deterministic schedule determined through something other than the private information and the efficient order.

1. *Random order.* In this discipline each player can be at any position with equal probability.

That is

$$\sigma_{ik}^{\text{ran}}(\theta) = \frac{1}{n} \text{ for any } i, k, \theta.$$

2. *First-come, first-serve order.* In this case, each player is served according to arrival time or some other deterministic, exogenous parameter (unrelated to the waiting costs). That is, for any player  $i$  there exists a unique position  $l$  such that

$$\sigma_{ik}^{\text{fcfs}}(\theta) = \begin{cases} 1 & \text{if } l = k \\ 0 & \text{otherwise.} \end{cases}$$

3. *Efficient order.* In this case, players get the service based on decreasing waiting cost, ie.

$$\sigma_{ik}^{\text{ef}}(\theta) = \begin{cases} 1 & \text{if } |\{j : \theta_j > \theta_i\}| = k - 1 \text{ and } |\{j \neq i : \theta_j = \theta_i\}| = 0 \\ \frac{1}{m} & \text{if } |\{j : \theta_j > \theta_i\}| = l \text{ and } |\{j \neq i : \theta_j = \theta_i\}| = m \neq 0, \text{ where } l + m \geq k > l \\ 0 & \text{otherwise} \end{cases}$$

where  $|S|$  is the number of elements in set  $S$ .

In the following we deal with the question of which kind of schedule can be improved upon in the mutual interest. Hence we analyse the question whether there exists a game that induces the efficient allocation, provides all types of all players with expected utilities higher than the one obtained in the random or fcfs order while balancing the budget ex post.

### 3 Direct mechanisms

The first lemma specifies necessary and sufficient conditions for the mechanism to be incentive compatible. In particular, it says that in any incentive compatible mechanism, increasing the delay cost should lead to earlier service and higher payment of that player. This is similar to a standard result in auction theory (Myerson (1981), among others) that says that in any incentive compatible mechanism, the probability to get the object increases with a player's valuation. Since the proofs for lemmata 1–4 are standard, they are omitted.<sup>5</sup>

**Lemma 1.** *The mechanism  $M = \langle p^M, \sigma^M \rangle$  is incentive compatible iff for every  $i \in \mathcal{N}$  and all  $\bar{\theta}, \underline{\theta} \in [0, 1]$ ,  $W_i^M$  is decreasing and*

$$P_i^M(\underline{\theta}) - P_i^M(\bar{\theta}) = \int_{\underline{\theta}}^{\bar{\theta}} s dW_i^M(s). \quad (1)$$

The players prefer to adopt any new mechanism if it provides them with higher utility than the original mechanism. Hence we check whether our proposed mechanism is individually rational when the outside option is either the random scheduling or the first-come, first-serve order. The next lemma specifies the type of each player who gains least among all possible

<sup>5</sup> For complete proofs of similar statements see Cramton, Gibbons, and Klemperer (1987).

types of that player by moving to our mechanism  $\langle p^M, \sigma^M \rangle$ . More precisely, it says that the net utility is minimised for the type of player who on average stays at the same position.

**Lemma 2.** *Given an incentive compatible mechanism  $M = \langle p^M, \sigma^M \rangle$ , player  $i$ 's net utility wrt mechanism  $Z$  is minimised at*

$$\theta_i^*(Z) = \frac{1}{2} [\inf \Theta_i^*(Z) + \sup \Theta_i^*(Z)] \in [0, 1] \quad (2)$$

where  $\Theta_i^*(Z) = \{\theta_i | W_i(\theta_j) < W_i^Z(\theta_i) \forall \theta_j < \theta_i; W_i(\theta_k) > W_i^Z(\theta_i) \forall \theta_k > \theta_i\}$  and  $Z \in \{\text{ran}, \text{fcfs}\}$ .

In the next lemma we derive a condition for any incentive compatible mechanism to be individually rational.

**Lemma 3.** *An incentive compatible mechanism  $M = \langle p^M, \sigma^M \rangle$  is individually rational wrt mechanism  $Z \in \{\text{ran}, \text{fcfs}\}$  iff, for all  $i \in \mathcal{N}$  and  $\theta_i^*(Z)$  as defined in the previous lemma,*

$$P_i^M(\theta_i^*(Z)) \leq 0. \quad (3)$$

The mechanism satisfies budget balance if  $\sum_{i=1}^n p_i^M(\theta) = 0$ . The next lemma specifies a condition for the budget to balance in the mechanism that satisfies incentive compatibility and individual rationality.

**Lemma 4.** *For any expected waiting time  $W_i^M(\theta_i)$  which is decreasing for all  $i \in \mathcal{N}$ , there exists a transfer function  $p^M$  such that  $\langle p^M, \sigma^M \rangle$  is incentive compatible, individually rational wrt mechanism  $Z \in \{\text{ran}, \text{fcfs}\}$  and budget balanced iff, for  $\theta_i^*(Z)$  defined in lemma 2*

$$\sum_{i=1}^n \left[ \int_0^{\theta_i^*(Z)} sF(s) dW_i^M(s) - \int_{\theta_i^*(Z)}^1 s(1 - F(s)) dW_i^M(s) \right] \geq 0. \quad (4)$$

Now we start the analysis of the properties of the efficient schedule.

**Lemma 5.** *In the efficient schedule, type  $\theta_i$ 's expected waiting time is*

$$W_i^{ef}(\theta_i) = n + (1 - n)F(\theta_i). \quad (5)$$

In the following we refer to the efficient queueing schedule as implementable with respect to any other discipline  $Z$ , if and only if there exists a mechanism  $\langle p^M, \sigma^{ef} \rangle$  which is incentive compatible, individually rational (wrt  $Z$ ) and budget balanced. The next theorem follows from the last lemma and lemma 4.

**Theorem 1.** *Efficient scheduling is implementable wrt schedule  $Z \in \{\text{ran}, \text{fcfs}\}$  iff*

$$\sum_{i=1}^n \left[ \int_0^{\theta_i^*(Z)} sF(s)f(s)ds - \int_{\theta_i^*(Z)}^1 s(1 - F(s))f(s)ds \right] \leq 0 \quad (6)$$



$$\text{where } \theta_k^*(Z) = \begin{cases} F^{-1}\left(\frac{n-k}{n-1}\right) & \text{if } Z = \text{fcfs} \\ F^{-1}(1/2) & \text{if } Z = \text{ran} \end{cases}$$

and  $k$  is the position of player  $i$  in the fcfs schedule.

Notice that the worst possible type in fcfs depends on the position of the player in the initial order. Although the first steps of our analysis of the direct mechanism are similar to those taken by Cramton, Gibbons, and Klemperer (1987), expression (6) is substantially different from their result because it depends on the initial schedule  $Z$ . The main difference lies in the fact that Cramton, Gibbons, and Klemperer (1987) analyse the manipulation of a single object among partners while we study that of  $n$  different objects. In particular, this implies that individual rationality has to be examined for each of the  $n$  slots individually, leading to  $n$  separate conditions for the fcfs schedule. In contrast, Cramton, Gibbons, and Klemperer (1987) only need a single, identical expression to be fulfilled by each partner.

The next proposition shows that for an initially random schedule, it is always possible to reschedule efficiently.

**Proposition 2.** *For any distribution of types  $F$ , the efficient scheduling is implementable wrt the random order.*

As we show in the following proposition, the opposite holds if the initial schedule is fcfs.

**Proposition 3.** *For any distribution of types  $F$ , the efficient scheduling is not implementable wrt first-come, first-serve order.*

It is the existing property rights in a service slot which explain the difference between the two outside option mechanisms. The key difference between the random and fcfs initial schedules is that the fcfs order gives players full possession over their time of service (with probability one) while the random order only issues a probabilistic ticket. This concentration of property rights on a single service ticket which comes with the fcfs schedule makes it impossible to efficiently reschedule the queue. The reason is that the agent who is to be served first in the initial schedule knows that he will not ‘buy forward’ (ie. require earlier service) for sure and thus will not exchange his slot with a marginally higher type behind him for a merely marginal payment.

### 3.1 Remarks

As following from the previous results and further explored in the example of the following subsection, the insertion of some uncertainty into a deterministic queue (thus turning it stochastic) makes efficient rescheduling possible. For instance, consider a lottery which results with probability  $p$  in the random queue and probability  $1 - p$  the fcfs queue. Let this lottery be executed if at least one player disagrees in participating in the efficient mechanism. Since the worst-off

type in the lottery is continuous in  $p$ , for  $p$  sufficiently high, there exists an equilibrium where the efficient allocation is implemented.

One may wonder whether we can extend our positive result on random queues if we are to consider a more general cost structure than the linear waiting costs we discuss above. This must be answered negatively, as Mitra (2002) shows that it is impossible to simultaneously generalise over linear costs, balancing the budget and require an efficient allocation. Thus our approach is arguably the most general with respect to the cost structure which still allows for a positive result.

Condition (6) can be used to derive specific insights into the queueing problem. For instance it is routine to check that, for specific distributions, the inefficiency associated with the rescheduling of a fcs queue does *not* disappear even asymptotically. This contrasts with standard trading environments where the opposite can be shown. Intuitively, one can translate our rescheduling problem into a specific trading environment where the holder of the first slot in the fcs regime is the seller in an auction. In this auction, the seller has a different reserve value for each potential buyer depending on the buyer's initial position.

Such an auction mechanism will not be asymptotically efficient because efficiency only depends on the buyers' types but the reserve prices also depend on the buyers' initial positions. Thus, for the owner of the first slot to agree to trade, a buyer who holds a later service slot will be charged a higher price than earlier slot holders. From the point of view of efficiency, however, these buyers are the same and should *not* be treated differently.

Extending the model's assumption of common valuations of the service to private valuations does not change our results, since the players' service valuation affects neither the efficient order nor the incentive compatibility constraints. Finally, it is easy to relax our balanced budget condition to allow for a surplus if that should be desired. The hard constraint is that no outsider should be required to subsidise the mechanism.

### 3.2 Three player examples

To illustrate the above results we now study the set of efficiently implementable allocations in three player examples based on the uniform distribution. In order to allow for a graphic interpretation in a simplex diagram, we represent the set of efficiently implementable allocations for exogenously given service probabilities for one player (wlg player 1).

	slot Q1	slot Q2	slot Q3
player P1	$p_{11}$	$p_{12}$	$1 - p_{11} - p_{12}$
player P2	$p_{21}$	$p_{22}$	$1 - p_{21} - p_{22}$
player P3	$1 - p_{11} - p_{21}$	$1 - p_{12} - p_{22}$	$1 - (1 - p_{11} - p_{12}) - (1 - p_{21} - p_{22})$

We interpret the simplex' corners  $Q_1, Q_2, Q_3$  as the events of being served in slot 1,2,3, respectively, with probability one. For a particular player  $i$ , the service probability  $p_{i1}$  of being served in the first slot is drawn orthogonal to  $\overline{Q_2, Q_3}$  and pointing towards  $Q_1$ . Similarly,  $p_{i2}$  is the probability of being served in the second slot, and  $1 - p_{i1} - p_{i2}$  is the probability of being served last. Fixing the first player, there is a feasible set of probability mass left for players two and three to be served at slot  $j$  labelled as  $q_j$ ,  $j = 1, 2, 3$  (the vertical sums in the above table). Since probabilities must sum to one for both players and service slots, it is sufficient to choose one of the remaining players (wlg player 2) and draw the efficiently implementable set of service probabilities—for which (6) is non-positive—for this player.<sup>6</sup>

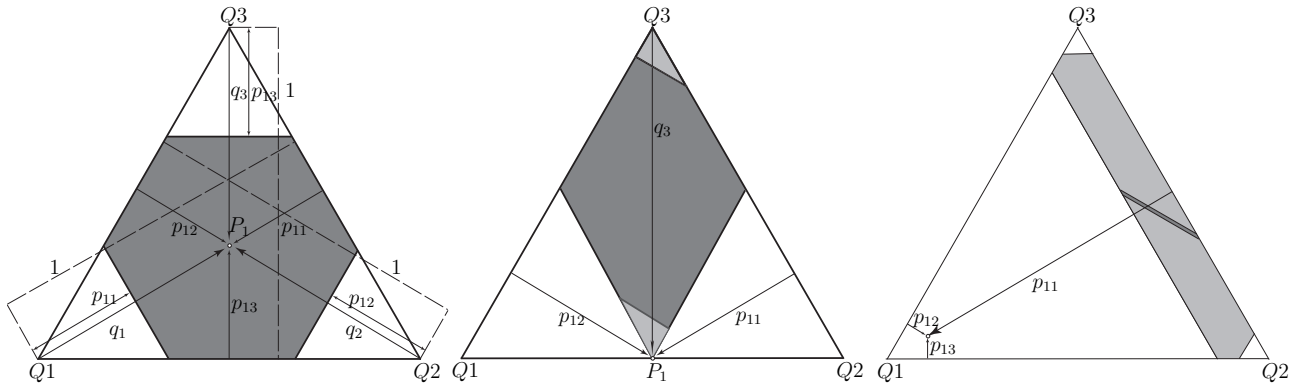


Figure 1: The efficiently implementable region (shaded dark) in terms of service probabilities for player 2 conditional on some service probability  $P_1$  for player 1. Left:  $P_1 = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ , centre:  $P_1 = (\frac{1}{2}, \frac{1}{2}, 0)$ , right:  $P_1 = (\frac{87.75}{100}, \frac{6.125}{100}, \frac{6.125}{100})$ . The set of feasible service probabilities is shaded light.

In figure 1, the feasible region of service probabilities for players 2 and 3 (relative to given service probabilities for player 1  $P_1$ ) is drawn light grey. The efficiently implementable region is shaded dark. The left panel shows that, remarkably, the efficiently implementable set is *identical* to the feasible set for ‘random’  $P_1 = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ . In the centre and right panels the implementable region is a subset of the feasible region. Choosing player 1’s service probability  $p_{11}$  higher than in the right panel results in the vanishing of the implementable region, a slight reduction of  $p_{11}$  widens the implementable region between the two perpendiculars to  $\overline{Q_1, Q_3}$ .

## 4 An efficient indirect mechanism

As an illustration of our prior results, we now analyse an auction game that implements the efficient schedule. The auction’s basic structure is given by the following properties:

1. Each player  $i \in \mathcal{N}$  offers some payment for being served in each position of the queue, ie. all players simultaneously offer  $n$ -vectors of bids.

<sup>6</sup> This implicitly defines a set of service probabilities for the third player which is not shown in the diagrams.

2. We assign queue positions  $s = 1, \dots, n$  in increasing order; the highest bidder for position  $s$  gets this position and pays the own bid for this slot;<sup>7</sup> the assigned bidder's bids are removed from subsequent slot-allocations.
3. Every slot's payment is shared in equal amounts by *all* other players.

Notice that this simultaneous game is equivalent to a mechanism where the slots are allocated sequentially, starting with the first slot. Every player submits a single bid for the currently auctioned slot as long as the player is still unassigned. No additional information is revealed. In this sequential game, an agent's bid for the  $k^{\text{th}}$  slot is relevant only if the bidder did not secure service at any previous slot. Thus, given that an agent is still unassigned, he ignores all previous proceedings when deciding on his  $k^{\text{th}}$  bid. Therefore, if the bidders' bidding function is given by the increasing function  $\beta^k(\theta_j)$ , then agent  $i$  submits the bid  $b$  for the  $k^{\text{th}}$  slot which maximises

$$\begin{aligned} \Pi_i^k(b^k) &= \text{pr}(b > \max_{j \in S} \{\beta^k(\theta_j)\}) \mathbb{E}[-b - k\theta_i + L^W \mid b > \max_{j \in S} \{\beta^k(\theta_j)\}] + \\ &\text{pr}(b < \max_{j \in S} \{\beta^k(\theta_j)\}) \mathbb{E}\left[\frac{\max_{j \in S} \{\beta^k(\theta_j)\}}{n-1} + L^L \mid b < \max_{j \in S} \{\beta^k(\theta_j)\}\right] \end{aligned}$$

where

$$L^W := \sum_{l > k} \frac{\max\{\tilde{\beta}^l(\theta_j)\}}{n-1}, \quad L^L := \Pi_i^{k+1}(b^{k+1})$$

and  $\max\{\tilde{\beta}^l(\theta_j)\}$  is the winning bid for slot  $l > k$ .  $S$  is the set of the  $n - k$  opponents with the lowest types among  $n - 1$  players, other than  $i$ . Notice that the above  $\Pi_i^k(\cdot)$  is not agent  $i$ 's utility. However, if we want to write agent  $i$ 's utility as a function only of bids for slot  $k$ , we obtain an expression like  $A + B\Pi_i^k(\cdot)$ , where  $A$  and  $B$  only depend on the bids for the slots previous to  $k$ .

**Proposition 4.** *An equilibrium bidding function of the indirect game described above is increasing in the agent's type and is given by*

$$\beta^k(\theta_i) = \left( \int_0^{\theta_i} (-kx - L^L + L^W) \left( \int_0^x \tilde{F}_k(\theta_j) d\theta_j \right)^{\frac{1}{n-1}} \tilde{F}_k(x) dx \right) \left( \int_0^{\theta_i} \tilde{F}_k(\theta_j) d\theta_j \right)^{-\frac{n}{n-1}} \quad (7)$$

for  $k = 1, \dots, n - 1$ , where

$$\tilde{F}_k(\theta_j) = (F(\theta_j))^{n-k} \sum_{p=0}^{k-1} \binom{n-k+p-1}{n-k-1} (1-F(\theta_j))^p$$

---

<sup>7</sup> Ties are broken with equal probability among winners.

*is the distribution of the  $n - k$  highest order statistic among  $n - 1$  variables.*

Notice that an agent's payment consists of two parts: He gets the average winning bid of all slots assigned to other players and he pays his own bid for the position at which he is served. Since  $\beta^k(\theta_i)$  is an increasing function, this mechanism leads to the efficient allocation.

The effect of some player  $i$  slightly increasing his bid for slot  $k$  is twofold: a) the 'standard' effect of increasing the utility through obtaining a higher-valued object in return for a higher payment, and b) the decrease in the sum of transfers from the other players because a player who previously obtained an earlier slot and now gets later service pays less than before.

More precisely, the effects on player  $i$  are as follows. If even before the increase, player  $i$  obtained slot  $k$ , and thus the increased bid leaves the allocation unchanged, player  $i$ 's payment increases. If the change results in player  $i$  obtaining slot  $k$  while he would not obtain this slot with the lower bid, then the effects are the following: On the one hand his utility increases through obtaining earlier service while on the other hand the cost is an increased payment and lower transfers from the other bidders. Since these transfers constitute of the individual winning bids of the other players,  $i$ 's  $1/(n - 1)$  share of the previously winning bid for slot  $k$  is exchanged for his share of a lower payment for a later slot. Thus player  $i$ 's transfers decrease. It is therefore harder for the indirect mechanism studied above to ensure an increasing bidding function than for a standard auction where winning bids are not redistributed.

## Conclusion

In this paper we analyse the possibility of rearranging an existing queue into its efficient order through voluntary trade between the queueing agents. Desirable generalisations are over linear waiting costs (eg. multi-dimensional signals) and the equal (unit) processing time assumptions. Well known existing results, however, make us pessimistic about the prospects of such generalisations. In particular, it is known that it is impossible to generalise over linear costs as long as balancing the budget and efficient scheduling is wished for. Another potential generalisation is to extend the model with a stream of stochastically arriving customers and thus turn the scheduling problem into a queueing problem. This will create technical difficulties, but our main conclusion that too strong property rights prevent efficient reordering of the queue will remain in place. Allowing for agents' private information on the time required to complete the service does not make the model more interesting, since this information will be revealed and can be conditioned upon. In case of misrepresenting the service time, fines can be imposed.

## Appendix

**Proof of lemma 5.** In efficient scheduling, the expected waiting time of type  $\theta_i$  is given by

$$W_i^{ef}(\theta_i) = \sum_{k=1}^n k \binom{n-1}{k-1} (F(\theta_i))^{n-k} (1-F(\theta_i))^{k-1} = n + (1-n)F(\theta_i)$$

where the second equality follows from the expectation of the binomial distribution where the success probability of each trial is  $1 - F(\theta_i)$ , the number of trials is  $n - 1$ , and  $k - 1$  is the number of successes.  $\square$

**Proof of theorem 1.** Without loss of generality and for notational simplicity, we will assume that player  $i$  is served in position  $i$  in the initial fcfs schedule. Inserting (5) into (4) results in (6). The waiting time in the fcfs schedule for position  $i$  is given by  $i$ . Thus the worst-off type  $\theta_i^*(\text{fcfs})$  is

$$n + (1-n)F(\theta_i^*(\text{fcfs})) = i \quad \text{or} \quad F(\theta_i^*(\text{fcfs})) = \frac{i-n}{1-n} \quad \text{and} \quad \theta_i^*(\text{fcfs}) = F^{-1}\left(\frac{n-i}{n-1}\right).$$

Waiting time in the random queue is

$$\frac{1}{n}1 + \frac{1}{n}2 + \dots + \frac{1}{n}n = \frac{1}{n} \sum_{i=1}^n i = \frac{1}{n} \left( \frac{n^2+n}{2} \right) = \frac{n+1}{2}$$

and thus the worst-off type  $\theta^*(\text{ran})$  solves

$$n + (1-n)F(\theta^*(\text{ran})) = \frac{n+1}{2} \quad \text{or} \quad \theta^*(\text{ran}) = F^{-1}(1/2). \quad \square$$

**Proof of proposition 2.** We have to show that, for  $\theta^* = F^{-1}(1/2)$ ,

$$(1-n) \left[ \int_0^{\theta^*} \theta F(\theta) f(\theta) d\theta - \int_{\theta^*}^1 \theta (1-F(\theta)) f(\theta) d\theta \right] \geq 0.$$

Integration by parts of the first expression between brackets gives

$$\int_0^{\theta^*} \theta F(\theta) f(\theta) d\theta = \theta (F(\theta))^2 \Big|_0^{\theta^*} - \int_0^{\theta^*} \theta F(\theta) f(\theta) d\theta - \int_0^{\theta^*} (F(\theta))^2 d\theta \quad (8)$$

and integrating the second expression by parts gives

$$\int_{\theta^*}^1 \theta (1-F(\theta)) f(\theta) d\theta = -\theta (1-F(\theta))^2 \Big|_{\theta^*}^1 - \int_{\theta^*}^1 \theta (1-F(\theta)) f(\theta) d\theta + \int_{\theta^*}^1 (1-F(\theta))^2 d\theta.$$

Because

$$\theta(F(\theta))^2 \Big|_0^{\theta^*} + \theta(1 - F(\theta))^2 \Big|_{\theta^*}^1 = 0,$$

we can rewrite the original expression as

$$(1 - n) \left[ - \int_0^{\theta^*} \frac{(F(\theta))^2}{2} d\theta - \int_{\theta^*}^1 \frac{(1 - F(\theta))^2}{2} d\theta \right] \geq 0. \quad \square$$

**Proof of proposition 3.** Without loss of generality and for notational simplicity, we will assume that player  $i$  is served in position  $i$  in the initial fcs schedule. We rewrite (6) as claim of non-implementability as

$$\sum_{i=1}^n \left[ \int_0^1 \theta F(\theta) f(\theta) d\theta - \int_{\theta_i^*}^1 \theta f(\theta) d\theta \right] > 0, \quad \text{for } \theta_i^* = F^{-1} \left( \frac{n-i}{n-1} \right).$$

Using (8) on the first term in brackets and integration by parts on the second term gives

$$-\frac{n}{2} - \frac{n}{2} \int_0^1 (F(\theta))^2 d\theta + \sum_{i=1}^n \left[ \int_{\theta_i^*}^1 F(\theta) d\theta + \theta_i^* \frac{n-i}{n-1} \right] > 0$$

which transforms into

$$\pi(F(\theta)) := \sum_{i=1}^n \int_{\theta_i^*}^1 \left[ F(\theta) - \frac{n-i}{n-1} \right] d\theta - \frac{n}{2} \int_0^1 (F(\theta))^2 d\theta > 0$$

since

$$\int_{\theta_i^*}^1 \frac{n-i}{n-1} d\theta = \frac{n-i}{n-1} (1 - \theta_i^*) \quad \text{and} \quad \sum_{i=1}^n \frac{n-i}{n-1} = \frac{n}{2}.$$

For any distribution of types  $F(\theta)$ , we can thus rewrite (6) as the claim that  $\pi(F(\theta)) > 0$ . Now define a distribution  $F^*(\theta)$ , which puts all probability mass at the single point  $A \in [0, 1]$  and thus removes all uncertainty about the agent's type. Below we show that for any distribution  $F(\theta)$  that is different from  $F^*(\theta)$ , it is true that

$$\pi(F(\theta)) > \pi(F^*(\theta)), \quad \text{where} \quad F^*(\theta) = \begin{cases} 0 & \text{if } \theta < A \\ 1 & \text{if } \theta \geq A \end{cases}. \quad (9)$$

Since

$$\pi(F^*(\theta)) = n(1 - A) - (1 - A) \sum_{i=1}^n \frac{n-i}{n-1} - \frac{n}{2} (1 - A) = 0 \quad (10)$$

for any  $A \in [0, 1]$ , this would complete our proof. We show (9) in two steps. In the first step

we show that, for any distribution function  $F(\theta)$ , it is true that

$$\pi(F(\theta)) > \pi(\hat{F}(\theta))$$

where  $\hat{F}(\theta)$  is a distribution function that has no positive measure with positive density and has at most  $n - 1$  mass points (ie. a discrete distribution). In the second step we show that gathering any two mass points from  $\hat{F}(\theta)$  into a single mass point must decrease  $\pi$ .

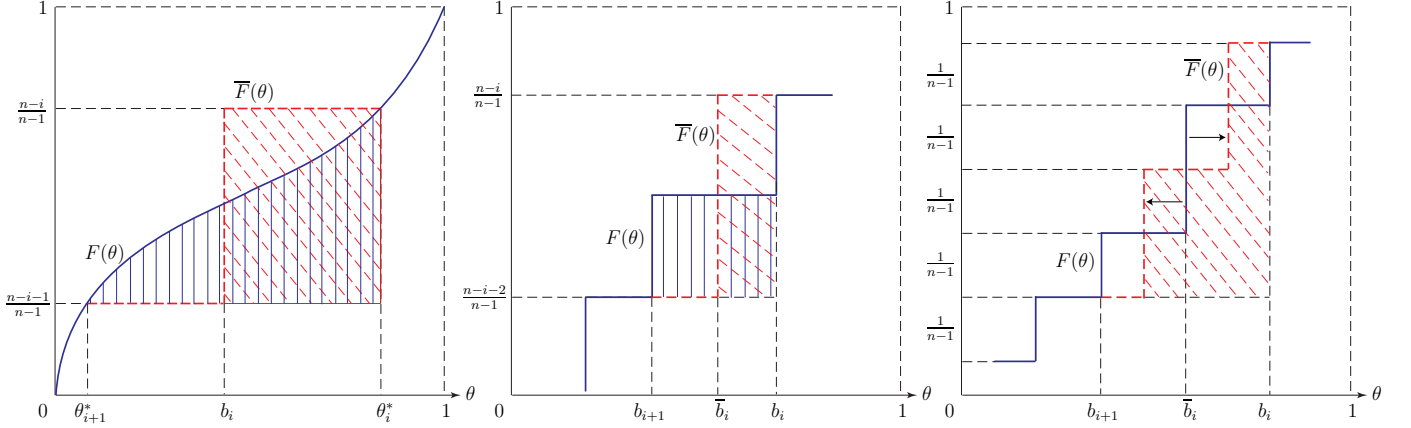


Figure 2: Step 1 (left): The area under the solid  $F(\theta)$  is replaced by the equally sized rectangle under the dashed  $\bar{F}(\theta)$ . Step 2 (centre): Combining two steps of the solid  $F(\theta)$  into a single step of equivalent ‘virtual’ weight. Right: Redistributing a double mass point in  $F(\theta)$  into its neighbours.

Step 1. Since in the following we will change the distribution function, denote by  $\theta_i^*(F)$  the worst type of player  $i$  if the underlying probability is  $F$ , which was specified in lemma 2. In this step we show that if, for some  $i$ ,  $\theta_{i+1}^*(F) < \theta_i^*(F)$  then  $\pi(F(\theta)) > \pi(\bar{F}(\theta))$  where  $\bar{F}(\theta)$  is defined in the following way

$$\bar{F}(\theta) = \begin{cases} F(\theta) & \text{if } \theta < \theta_{i+1}^*(F) \text{ or } \theta \geq \theta_i^*(F) \\ F(\theta_{i+1}^*) & \text{if } \theta_{i+1}^*(F) \leq \theta < b_i \\ F(\theta_i^*) & \text{if } b_i \leq \theta < \theta_i^*(F) \end{cases}$$

and  $b_i$  is the solution to

$$\frac{1}{n-1} \left( F^{-1} \left( \frac{n-i}{n-1} \right) - b_i \right) = \int_{F^{-1} \left( \frac{n-i-1}{n-1} \right)}^{F^{-1} \left( \frac{n-i}{n-1} \right)} \left( F(\theta) - \frac{n-i-1}{n-1} \right) d\theta.$$

Notice that the boundary points  $\theta^*$  of the new distribution  $\bar{F}(\theta)$  coincide:  $\theta_i^*(\bar{F}) = \theta_{i+1}^*(\bar{F}) = b_i$ . By choice of  $b_i$  the first term of  $\pi(\bar{F}(\theta))$  does not change, while the change



in the second term is

$$\int_0^1 F(\theta)^2 d\theta - \int_0^1 \bar{F}(\theta)^2 d\theta = \int_{F^{-1}\left(\frac{n-i-1}{n-1}\right)}^{F^{-1}\left(\frac{n-i}{n-1}\right)} F(\theta)^2 d\theta - \left( \left( b_i - F^{-1}\left(\frac{n-i-1}{n-1}\right) \right) \left(\frac{n-i-1}{n-1}\right)^2 + \left( F^{-1}\left(\frac{n-i}{n-1}\right) - b_i \right) \left(\frac{n-i}{n-1}\right)^2 \right).$$

Below we show that  $\int_0^1 F(\theta)^2 d\theta - \int_0^1 \bar{F}(\theta)^2 d\theta$  is negative. Notice that the second line of the previous expression can be rewritten as

$$\begin{aligned} & \left(\frac{n-i-1}{n-1}\right)^2 \left( F^{-1}\left(\frac{n-i}{n-1}\right) - F^{-1}\left(\frac{n-i-1}{n-1}\right) \right) + \frac{1}{(n-1)^2} \left( F^{-1}\left(\frac{n-i}{n-1}\right) - b_i \right) + \\ & \frac{2(n-i-1)}{(n-1)^2} \left( F^{-1}\left(\frac{n-i}{n-1}\right) - b_i \right) = \left(\frac{n-i-1}{n-1}\right)^2 \left( F^{-1}\left(\frac{n-i}{n-1}\right) - F^{-1}\left(\frac{n-i-1}{n-1}\right) \right) + \\ & \frac{2n-2i-1}{(n-1)} \int_{F^{-1}\left(\frac{n-i-1}{n-1}\right)}^{F^{-1}\left(\frac{n-i}{n-1}\right)} \left( F(\theta) - \frac{n-i-1}{n-1} \right) d\theta. \end{aligned}$$

Therefore, we can rewrite  $\int_0^1 F(\theta)^2 d\theta - \int_0^1 \bar{F}(\theta)^2 d\theta$  as follows

$$\begin{aligned} & \int_{F^{-1}\left(\frac{n-i-1}{n-1}\right)}^{F^{-1}\left(\frac{n-i}{n-1}\right)} F(\theta) \left( F(\theta) - \frac{2n-2i-1}{(n-1)} \right) d\theta + \\ & \left( F^{-1}\left(\frac{n-i}{n-1}\right) - F^{-1}\left(\frac{n-i-1}{n-1}\right) \right) \left( \frac{(n-i-1)(2n-2i-1) - (n-i-1)^2}{(n-1)^2} \right) = \\ & \int_{F^{-1}\left(\frac{n-i-1}{n-1}\right)}^{F^{-1}\left(\frac{n-i}{n-1}\right)} \left[ F(\theta) \left( F(\theta) - \frac{2n-2i-1}{(n-1)} \right) + \frac{(n-i-1)(n-i)}{(n-1)^2} \right] d\theta < 0. \end{aligned}$$

Where the last inequality follows from the fact that the integrand is zero for the integral limits. Moreover, the integrand is quadratic in  $F(\theta)$  and thus has a minimal point.

Our argument allows us to restrict attention to distributions which have at most  $n-1$  mass points where the probability of any mass point is  $k/(n-1)$  where  $k$  is natural number.

Step 2. Note that step 1 allows us to restrict attention to discrete distributions with  $n-1$  mass points. After step 1, every mass point has probability  $1/(n-1)$ .

Since  $\pi(F(\theta))$  is continuous in  $b_i$  and  $1 \geq b_{i-1} \geq b_i \geq b_{i+1} \geq 0$ , we can conclude that there exist  $b_1^* \geq \dots \geq b_{n-1}^*$  that minimises  $\pi(F(\theta))$ . To complete the proof, we show that

if there is an  $i$  such that  $b_i > b_{i+1}$ , then  $\pi(F(\theta)) > \pi(\bar{F}(\theta))$  where  $\bar{F}(\theta)$  is defined as

$$\bar{F}(\theta) = \begin{cases} F(\theta) & \text{if } \theta < b_{i+1} \text{ or } \theta \geq b_i \\ \frac{n-i-2}{n-1} & \text{if } b_{i+1} \leq \theta < \bar{b}_i \\ \frac{n-i}{n-1} & \text{if } \bar{b}_i \leq \theta < b_i \end{cases}$$

and  $\bar{b}_i$  is given by  $(\bar{b}_i - b_{i+1})(n - i - 1) = (b_i - \bar{b}_i)(n - i)$  or

$$\bar{b}_i = \frac{b_i(n - i) + b_{i+1}(n - i - 1)}{2n - 2i - 1}.$$

Similarly to the first step, this change does not affect first term of  $\pi$ . Note that

$$\begin{aligned} & \int_0^1 F(\theta)^2 d\theta - \int_0^1 \bar{F}(\theta)^2 d\theta \\ &= \left(\frac{n-i-1}{n-1}\right)^2 (b_i - b_{i+1}) - \left(\frac{n-i-2}{n-1}\right)^2 (\bar{b}_i - b_{i+1}) - \left(\frac{n-i}{n-1}\right)^2 (b_i - \bar{b}_i) \\ &= \left(\frac{n-i-1}{n-1}\right)^2 (b_i - b_{i+1}) - \left(\frac{n-i-1}{n-1}\right)^2 (\bar{b}_i - b_{i+1}) - \left(\frac{n-i-1}{n-1}\right)^2 (b_i - \bar{b}_i) \\ &\quad - \frac{1 - 2(n-i-1)}{(n-1)^2} (\bar{b}_i - b_{i+1}) - \frac{1 + 2(n-i-1)}{(n-1)^2} (b_i - \bar{b}_i) \\ &= -\frac{1}{(n-1)^2} (b_i - b_{i+1}) - \frac{2(n-i-1)}{(n-1)^2} (b_i + b_{i+1} - 2\bar{b}_i). \end{aligned}$$

Plugging the definition of  $\bar{b}_i$  into the last expression gives us

$$-\frac{1}{(n-1)^2} (b_i - b_{i+1}) + \frac{2(n-i-1)}{(n-1)^2} \frac{b_i - b_{i+1}}{2n - 2i - 1} = -\frac{b_i - b_{i+1}}{(n-1)^2} \left[1 - \frac{2(n-i-1)}{2n - 2i - 1}\right] < 0$$

which completes the argument. Notice that after the first application of step 2, the combined mass point has probability mass of  $2/(n-1)$ . In order to be able to apply step 2 again, one can think of this one point as actually consisting of *two* mass points of equal probability of  $1/(n-1)$  each. Reapplying step 2 to combine these into their respective neighbouring mass points then makes no problems. This is illustrated in the right hand panel of figure 2.  $\square$

**Proof of proposition 4.** Agent  $i$  chooses  $b$  to maximise

$$\begin{aligned} \Pi_i^k(b^k) = & \text{pr}(b > \max_{j \in S} \{\beta^k(\theta_j)\}) \mathbb{E}[-b - k\theta_i + L^W \mid b > \max_{j \in S} \{\beta^k(\theta_j)\}] + \\ & \text{pr}(b < \max_{j \in S} \{\beta^k(\theta_j)\}) \mathbb{E}\left[\frac{\max_{j \in S} \{\beta^k(\theta_j)\}}{n-1} + L^L \mid b < \max_{j \in S} \{\beta^k(\theta_j)\}\right] \end{aligned} \quad (11)$$

where  $L^W := \sum_{l>k} \frac{\max\{\tilde{\beta}^l(\theta_j)\}}{n-1}$ , and  $L^L := \Pi_i^{k+1}(b^{k+1})$ .

$L^W$  can be interpreted as the slot  $k$  winner's utility from the opponents' payments for the slots auctioned after  $k$ .  $L^L$  is the expected utility a bidder who does not win slot  $k$  (or any previous slot) gets from the auctioning of slots after  $k$ . Since bidding functions are monotonically increasing, we know that  $\text{pr}(b > \max_{j \in S} \{\beta^k(\theta_j)\}) =$

$$\tilde{F}_k(\beta^{k-1}(b)) := \text{pr}(\theta_j < \beta^{k-1}(b) \forall j \in S) = (F(\beta^{k-1}(b)))^{n-k} \sum_{j=0}^{k-1} \binom{n-k+j-1}{n-k-1} (1 - F(\beta^{k-1}(b)))^j.$$

Using this notation, we can rewrite (11) as

$$\Pi_i^k(b^k) = \int_0^{\beta^{k-1}(b)} (-b - k\theta_i + L^W) \tilde{F}_k(\theta_j) d\theta_j + \int_{\beta^{k-1}(b)}^1 \left( \frac{\beta^k(\theta_j)}{n-1} + L^L \right) \tilde{F}_k(\theta_j) d\theta_j.$$

Maximising wrt  $b$  gives

$$\begin{aligned} \frac{\partial \Pi_i^k(b^k)}{\partial b} = & - \int_0^{\beta^{k-1}(b)} \tilde{F}_k(\theta_j) d\theta_j + (-b - k\theta_i + L^W) \tilde{F}_k(\beta^{k-1}(b)) \frac{1}{\beta^{k'}(\hat{\theta})} \\ & - \left( \frac{b}{n-1} + L^L \right) \tilde{F}_k(\beta^{k-1}(b)) \frac{1}{\beta^{k'}(\hat{\theta})} = 0 \end{aligned}$$

where  $\hat{\theta}$  is such that  $\beta^k(\hat{\theta}) = b$ . This transforms into the ordinary differential equation

$$- \int_0^{\beta^{k-1}(b)} \tilde{F}(\theta_j) d\theta_j - \left( b + k\theta_i + \frac{b}{n-1} + L^L - L^W \right) \frac{\tilde{F}(\beta^{k-1}(b))}{\beta^{k'}(\hat{\theta})} = 0.$$

For the initial condition of  $\beta(0) = 0$ , a solution to this is obtained as

$$\beta^k(\theta_i) = \left( \int_0^{\theta_i} (-kx - L^L + L^W) \left( \int_0^x \tilde{F}(\theta_j) d\theta_j \right)^{\frac{1}{n-1}} \tilde{F}(x) dx \right) \left( \int_0^{\theta_i} \tilde{F}(\theta_j) d\theta_j \right)^{-\frac{n}{n-1}}$$

which equals (7). Checking the slope of this bidding function gives

$$\begin{aligned} \frac{\partial \beta^k(b^k)}{\partial \theta_i} = & (-k\theta_i - L^L + L^W) \left( \int_0^{\theta_i} \tilde{F}(\theta_j) d\theta_j \right)^{\frac{1}{n-1}} F(\theta_i) d\theta_i \left( \int_0^{\theta_i} \tilde{F}(\theta_j) d\theta_j \right)^{-\frac{n}{n-1}} + \\ & \left( \tilde{F}(\theta_i) \right)^{-\frac{n}{n-1}} \int_0^{\theta_i} (-kx - L^L + L^W) \left( \int_0^x \tilde{F}(\theta_j) d\theta_j \right)^{\frac{1}{n-1}} \tilde{F}(x) dx \end{aligned}$$

where each constituent component is positive since  $L^W > L^L + k\theta_i$ . □

## References

- ABDULKADIROGLU, A., AND T. SÖNMEZ (2003): “School Choice: A Mechanism Design Approach,” *American Economic Review*, 93(3), 729–47.
- AFÈCHE, P., AND H. MENDELSON (2004): “Pricing and Priority Auctions in Queueing Systems with a Generalised Delay Cost Structure,” *Management Science*, 50(7), 869–82.
- BALL, M., G. DONOHUE, AND K. HOFFMAN (2006): “Auctions for the Safe, Efficient and Equitable Allocation of Airspace System Resources,” in *Combinatorial Auctions*, ed. by P. Cramton, Y. Shoham, and R. Steinberg, chap. 20. MIT Press, Cambridge, MA.
- CRAMTON, P., R. GIBBONS, AND P. KLEMPERER (1987): “Dissolving a Partnership Efficiently,” *Econometrica*, 55, 615–32.
- CURIEL, I., H. HAMERS, AND F. KLIJN (2002): “Sequencing Games: A Survey,” in *Chapters in Game Theory: In Honour of Stef Tijs*, ed. by P. Borm, and H. Peters, vol. 31 of *Theory and Decision Library*, pp. 27–50. Kluwer Academic Publishers, Boston.
- DEMANGE, G., D. GALE, AND M. SOTOMAYOR (1986): “Multi-Item Auctions,” *Journal of Political Economy*, 94(4), 863–72.
- DOLAN, R. (1978): “Incentive Mechanisms for Priority Queueing Problems,” *Bell Journal of Economics*, 9, 421–36.
- ENGELBRECHT-WIGGANS, R. (1994): “Auctions with Price-Proportional Benefits to All Bidders,” *Games and Economic Behavior*, 6(3), 339–46.
- HAIN, R., AND M. MITRA (2004): “Simple Sequencing Problems with Interdependent Costs,” *Games and Economic Behavior*, 48(2), 271–91.
- HASSIN, R., AND M. HAVIV (2002): *To Queue or Not to Queue: Equilibrium Behavior in Queueing Systems*, vol. 59 of *International Series in Operations Research and Management Science*. Kluwer Academic Publishers, Boston.
- KATTA, A.-K., AND J. SETHURAMAN (2005): “Cooperation in Queues,” *Columbia University*, Working Paper.
- KITTSTEINER, T., AND B. MOLDOVANU (2005): “Priority Auctions and Queue Disciplines that Depend on Processing Time,” *Management Science*, 51(2), 236–48.
- KRISHNA, V., AND M. PERRY (1997): “Efficient Mechanism Design,” *Pennsylvania State University*, Mimeo.

- MANIQUET, F. (2004): “A characterisation of the Shapley Value in Queueing Problems,” *Journal of Economic Theory*, 109(1), 90–103.
- MISHRA, D., AND B. RANGARAJAN (2006): “Cost Sharing in a Job Scheduling Problem,” *Social Choice and Welfare*, 29(3), 369–82.
- MITRA, M. (2001): “Mechanism Design in Queueing Problems,” *Economic Theory*, 17(2), 277–305.
- (2002): “Achieving the First Best in Sequencing Problems,” *Review of Economic Design*, 7(1), 75–91.
- MOULIN, H. (2001): “Axiomatic Cost and Surplus-Sharing,” in *Handbook of Social Choice and Welfare*, ed. by K. Arrow, A. K. Sen, and K. Suzumura, vol. 1, chap. 6. North-Holland, Amsterdam.
- MYERSON, R. B. (1981): “Optimal Auction Design,” *Mathematics of Operations Research*, 6(1), 58–73.
- MYERSON, R. B., AND M. A. SATTERTHWAITE (1983): “Efficient Mechanisms for Bilateral Trading,” *Journal of Economic Theory*, 29(2), 265–281.
- NAOR, P. (1969): “On the Regulation of Queue Size by Levying Tolls,” *Econometrica*, 37(1), 15–24.
- ROSENBLUM, D. M. (1992): “Allocation of waiting time by trading in position on a G/M/S queue,” *Operations Research*, 40(S2), 338–42.
- RUSTICHINI, A., M. SATTERTHWAITE, AND S. WILLIAMS (1994): “Convergence to Efficiency in a Simple Market with Incomplete Information,” *Econometrica*, 62, 1041–63.
- SHAPLEY, L., AND M. SHUBIK (1972): “The Assignment Game I: The Core,” *International Journal of Game Theory*, 1(2), 111–30.
- SÖNMEZ, T., AND U. ÜNVER (2005): “House Allocation with Existing Tenants: An Equivalence,” *Games and Economic Behavior*, 52(1), 153–85.
- STRANDENES, S. P., AND E. WOLFSTETTER (2005): “Efficient (Re-)Scheduling: An Auction Approach,” *Economic Letters*, 89(2), 187–92.
- SUIJS, J. (1996): “On Incentive Compatibility and Budget Balancedness in Public Decision Making,” *Economic Design*, 2(2), 193–209.
- WILLIAMS, S. R. (1999): “A Characterization of Efficient, Bayesian Incentive Compatible Mechanisms,” *Economic Theory*, 14(1), 150–88.